

Message Text

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ACTION NEA-10

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FM AMCONSUL CALCUTTA
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AMEMBASSY NEW DELHI
AMCONSUL BOMBAY
AMCONSUL MADRAS
AMEMBASSY SINGAPORE

UNCLAS CALCUTTA 0276

E.O. 11652: NA
TAGS: BTIO, IN
SUBJECT: INVESTMENT OPPORTUNITY: UTKAL MACHINERY LTD. CALCUTTA
SEEKS US TECHNICAL COLLABORATION TO MANUFACTURE MATERIAL
HANDLING EQUIPMENT-WAGON TRIPPLER, STACKER-CUM-RECLAIMERS, ETC.

1. SUMMARY OF PROPOSAL: MR. B. NANGRANI, JOINT GENERAL
MANAGER, UTKAL MACHINERY LTD. (UML) KANAK BUILDING
41 CHOWRINGHEE ROAD, CALCUTTA 700071, WEST BENGAL, HAS
ASKED THE CONSULATE GENERAL FOR ASSISTANCE IN PUTTING HIS
FIRM IN TOUCH WITH AMERICAN FIRMS INTRESTED IN PROVIDING
TECHNICAL KNOW-HOW ON JOINT VENTURE BASIS TO MANUFACTURE
MATERIAL HANDLING EQUIPMENT-WAGON TRIPPLERS, STACKER-CUM
RECLAIMERS, ETC. IN THE FOLLOWING SPECIFICATIONS:

(A) WAGON TRIPPLER--

TYPE: SIDE DISCHARGE
MAX WEIGHT OF THE WAGON
TO BE HANDLED 90 M.T.
CAPACITY: 15 TIPS/HOUR
RAILWAY TRACK GUAGE: 5'6"
SIZES OF THE LARGEST WAGON
TO BE HANDLED: OVERALL LENGTH: 14082 MM
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OVERALL WIDTH: 3136 MM
HEIGHTH ABOVE THE RAIL TOP: 3735 MM
(B) STAKCER-CUM RECLAIMERS--
TUPE: RAIL MOUNTED, ELECTRICALLY DRIVEN
MATERIAL HANDLED: COAL OF LUMP SIZE 40 MM
NOMINAL STACKING CAPACITY:
1200 M.T. /HOUR

NOMINAL RECLAIMING CAPACITY

1200 M.T./HOUR

LENGTH OF BUCKET WHEEL BOOM:

28 METERS

STACKING HEIGHT: 10 METERS

2. ACCORDING TO MR. NANGRANI, MAJOR END USERS OF THE LISTED EQUIPMENT ARE: THERMAL POWER STATIONS; PORT TRUSTS AND PROCESS INDUSTRIES; STEEL PLANTS; MINERAL INDUSTRIES, ETC. THE PRESENT DEMAND IS LIKELY TO INCREASE WITH THE EMERGENCE OF THE GOVERNMENT OF INDIA'S VERY LARGE THERMAL POWER STATIONS CONSTRUCTIONS PROGRAMS IN THE NEAR FUTURE.

3. THE AMERICAN COLLABORATOR WILL BE EXPECTED TO ASSIST THE INDIAN FIRM IN PROCURING SOPHISTICATED PLANT AND EQUIPMENT. UML'S SCHEME HAS RECEIVED PRELIMINARY APPROVAL (LETTER OF INTENT) FROM THE GOVERNMENT OF INDIA.

4. ACTIVITIES OF THE INDIAN COMPANY: UTKAL MACHINER LTD., A SUBSIDIARY OF LARSEN & TOUBRO LTD., IS CURRENTLY ENGAGED IN THE MANUFACTURE OF PAPER AND PULP MACHINES, STEEL PLANT EQUIPMENT, MINING MACHINER, CRUSHING AND SCREEN EQUIPMENTS FOR LIMESTONES, COAL AND MINERALS. ACCORDING TO THE COMPANY'S STATEMENT, UNCLASSIFIED

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THEIR ANNUAL SALES TURNOVER IN THE PREVIOUS YEARS WAS \$10,760,057.

5. ACTION REQUESTED: THE DEPARTMENT OF COMMERCE IS REQUESTED TO GIVE SPECIAL HANDLING TREATMENT AND WIDE PUBLICITY TO THIS SIGNIFICANT JOINT VENTURE PROPOSAL. INTERESTED AMERICAN FIRMS SHOULD COMMUNICATE DIRECTLY WITH MR. B. NANGRANI, JOINT GENERAL MANAGER, UTKAL MACHINERY LTD. KANAK BUILDING 41 CHOWRINGHEE ROAD, CALCUTTA 7000071, WEST BENGAL (CABLE: UTMALPLANT, CALCUTTA; TELEX: UTMAL-CA-021; 7163; PHONE: 212601 AND 213251.) PERKINS

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